**MARKETING 362**

**SALES COMPETITION**

**SALES MANAGER REPORT**

YOUR TEAM NAME: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

SALES MANAGER’s NAME (*please print*): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

The name of the two observers, observing your team: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**RESULTS:**

*Note all information below must match what is in your sealed envelope.*

***TOTAL REVENUES:***

Proceeds from sales $\_\_\_\_\_\_\_\_\_

TOTAL: \_\_\_\_\_\_\_\_\_\_\_

***TOTAL COSTS:***

Fixed Cost: Team Cost of Goods Sold $430.00

Other Costs:

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

*(receipts are required for value added costs)*

TOTAL: \_\_\_\_\_\_\_\_\_\_\_

***NET PROFITS: ===========***

(this amount will be submitted to your charity)

YOUR SIGNATURE \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

TIME SUBMITTED (*to be filled in by instructor*): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_